



compliance & risks

# Product Compliance Module

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Thank you for registering

Our presentation will begin shortly

# Welcome



**Danny Cassidy**

Compliance & Risks

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Questions

Questions!

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# Meet The Team

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**Danny Cassidy**

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VP of Sales



**Aoife Collins**

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Client Success Specialist



**Shane O'Callaghan**

---

Product Manager

# C2P Product Spotlights



**Standards Previews**



**Ask our Experts**



**Version Compare**



**Batch Assessments**



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# Answering 3 Questions

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How do I demonstrate **proof** of compliance?



What **evidence** am I required to have?



Where do these **requirements** come from?

# Leveraging C2P to Bring it All Together



# A Question!

Today, how do you go about proving Product X can be sold in Market Y?

1. In house tool
2. External tool
3. Ad Hoc report collection
4. Not my area

Let's take a look!

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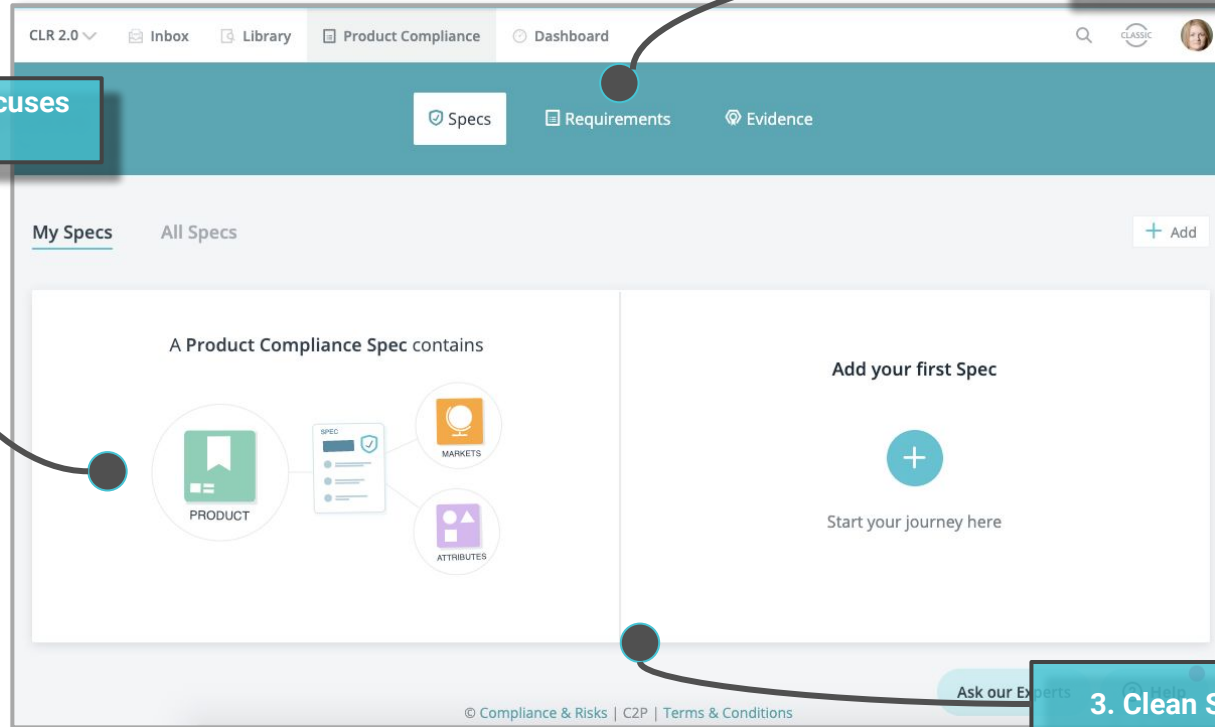
**Can I sell Product X  
in  
Market Y?**



# C2P Product Compliance Interface - New Landing Page



1. New landing page focuses on Products

2. Clear path to finding your Requirements






















3. Clean Simple Navigation

# Can I sell Product X in Market Y? - Achieving Compliance

Product Model	Attribute(s)	Market(s)	Requirements	Evidences	Status
			<i>Example Data</i>	<i>Example Data</i>	
 <p data-bbox="123 631 291 696">Wireless Headphones</p>	<u>Bluetooth</u>	<p data-bbox="774 358 823 390">EU</p> 	Product shall have valid CE marking <span data-bbox="1180 292 1238 314">Draft</span>		
	<u>Data Storage</u>		Product shall be manufactured using Quality Management System <span data-bbox="1180 361 1238 394">✓</span>	Certificate of Registration <span data-bbox="1537 361 1595 383">Draft</span>	
	<u>Electromagnetic Compatibility</u>		Product shall be compliant to EMC <span data-bbox="1180 441 1238 463">Draft</span>	Declaration of Conformity for EMC <span data-bbox="1537 430 1595 463">✓</span>	
	<u>Lithium Battery</u>		Product shall have instructions for user statement <span data-bbox="1180 520 1238 553">✓</span>	User Manual English <span data-bbox="1537 509 1595 542">✓</span>	
	<u>Low Voltage</u>		Product shall be constructed to comply with product safety standard <span data-bbox="1180 600 1238 633">✓</span>	Safety File E345343 <span data-bbox="1537 589 1595 611">Draft</span>	
				Lead restriction in EEE subject to the RoHS Directive <span data-bbox="1180 680 1238 713">✓</span>	
		2.4 GHz Radiofrequency Emissions in the EU <span data-bbox="1180 760 1238 792">✓</span>	Test Report <span data-bbox="1537 749 1595 770">Draft</span>		
		...			

# Can I sell Product X in Market Y? - Achieving Compliance

Product Model	Attribute(s)	Market(s)	Requirements <i>Example Data</i>	Evidences <i>Example Data</i>	Status
 <p>Wireless Headphones</p>	<u>Bluetooth</u>		Product shall have valid CE marking 	CE Declaration 	
	<u>Data Storage</u>		Product shall be manufactured using Quality Management System 	Certificate of Registration 	
	<u>Electromagnetic Compatibility</u>		Product shall be compliant to EMC 	Declaration of Conformity for EMC 	
	<u>Lithium Battery</u>		Product shall have instructions for user statement 	User Manual English 	
	<u>Low Voltage</u>		Product shall be constructed to comply with product safety standard 	Safety File E345343 	
			Lead restriction in EEE subject to the RoHS Directive 	Lead Restriction Test Report 	
			2.4 GHz Radiofrequency Emissions in the EU 	Test Report 	
	Chemical Restriction on Mercury in Batteries 	Mercury Test Report 			




Let's take a look!

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**Can I sell Product X  
in  
Market Y?**

# Can I sell Product X in Market Y? - Achieving Compliance

Product Model	Attribute(s)	Market(s)	Requirements	Evidences	Status																																
			<i>Example Data</i>	<i>Example Data</i>																																	
	<p><u>Bluetooth</u></p> <p><u>Data Storage</u></p> <p><u>Electromagnetic Compatibility</u></p> <p><u>Lithium Battery</u></p> <p><u>Low Voltage</u></p>	<p>EU</p> 	<table border="1"> <tr><td>Product shall have valid CE marking</td><td>✓</td></tr> <tr><td>Product shall be manufactured using Quality Management System</td><td>✓</td></tr> <tr><td>Product shall be compliant to EMC</td><td>✓</td></tr> <tr><td>Product shall have instructions for user statement</td><td>✓</td></tr> <tr><td>Product shall be constructed to comply with product safety standard</td><td>✓</td></tr> <tr><td>Lead restriction in EEE subject to the RoHS Directive</td><td>✓</td></tr> <tr><td>2.4 GHz Radiofrequency Emissions in the EU</td><td>✓</td></tr> <tr><td>Chemical Restriction on Mercury in Batteries</td><td>✓</td></tr> </table>	Product shall have valid CE marking	✓	Product shall be manufactured using Quality Management System	✓	Product shall be compliant to EMC	✓	Product shall have instructions for user statement	✓	Product shall be constructed to comply with product safety standard	✓	Lead restriction in EEE subject to the RoHS Directive	✓	2.4 GHz Radiofrequency Emissions in the EU	✓	Chemical Restriction on Mercury in Batteries	✓	<table border="1"> <tr><td>CE Declaration</td><td>✓</td></tr> <tr><td>Certificate of Registration</td><td>✓</td></tr> <tr><td>Declaration of Conformity for EMC</td><td>✓</td></tr> <tr><td>User Manual English</td><td>✓</td></tr> <tr><td>Safety File E345343</td><td>✓</td></tr> <tr><td>Lead Restriction Test Report</td><td>✓</td></tr> <tr><td>Test Report</td><td>✓</td></tr> <tr><td>Mercury Test Report</td><td>✓</td></tr> </table>	CE Declaration	✓	Certificate of Registration	✓	Declaration of Conformity for EMC	✓	User Manual English	✓	Safety File E345343	✓	Lead Restriction Test Report	✓	Test Report	✓	Mercury Test Report	✓	
Product shall have valid CE marking	✓																																				
Product shall be manufactured using Quality Management System	✓																																				
Product shall be compliant to EMC	✓																																				
Product shall have instructions for user statement	✓																																				
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Test Report	✓																																				
Mercury Test Report	✓																																				




















Let's take a look!

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A laptop is shown from a front-facing perspective, centered on a teal background. The laptop screen is dark gray and displays the text "Can I continue to sell Product X in Market Y?" in white, bold, sans-serif font. The text is arranged in four lines: "Can I continue to sell Product X", "in", "Market Y?", and "Market Y?".

**Can I continue to sell Product X  
in  
Market Y?**

# Can I sell Product X in Market Y? - Achieving Compliance

Product Model	Attribute(s)	Market(s)	Requirements <i>Example Data</i>	Evidences <i>Example Data</i>	Status
 <p>Wireless Headphones</p>	<u>Bluetooth</u>	 <p>EU</p>	Product shall have valid CE marking		 <p>Compliance at Risk</p>
	<u>Data Storage</u>		Product shall be manufactured using Quality Management System		
	<u>Electromagnetic Compatibility</u>		Product shall be compliant to EMC		
	<u>Lithium Battery</u>		Product shall have instructions for user statement		
	<u>Low Voltage</u>		Product shall be constructed to comply with product safety standard		
			Lead restriction in EEE subject to the RoHS Directive		
	2.4 GHz Radiofrequency Emissions in the EU				
	Critical Restriction on Mercury in Batteries				
			CE Declaration		
			Certificate of Registration		
			Declaration of Conformity for EMC		
			User Manual English		
			Safety File E345343		
			Lead Restriction Test Report		
			Test Report		
			Mercury Test Report		

# Can I sell Product X in Market Y? - Achieving Compliance

Product Model	Attribute(s)	Market(s)	Requirements <i>Example Data</i>	Evidences <i>Example Data</i>	Status
 <p>Wireless Headphones</p>	<u>Bluetooth</u>	 <p>EU</p>	Product shall have valid CE marking <span style="color: green;">✔</span>	CE Declaration <span style="color: green;">✔</span>	 <p>Non Compliant</p>
	<u>Data Storage</u>		Product shall be manufactured using Quality Management System <span style="color: red;">✘</span>	Certificate of Registration <span style="color: red;">✘</span>	
	<u>Electromagnetic Compatibility</u>		Product shall be compliant to EMC <span style="color: green;">✔</span>	Declaration of Conformity for EMC <span style="color: green;">✔</span>	
	<u>Lithium Battery</u>		Product shall have instructions for user statement <span style="color: green;">✔</span>	User Manual English <span style="color: green;">✔</span>	
	<u>Low Voltage</u>		Product shall be constructed to comply with product safety standard <span style="color: green;">✔</span>	Safety File E345343 <span style="color: green;">✔</span>	
			Lead restriction in EEE subject to the RoHS Directive <span style="color: green;">✔</span>	Lead Restriction Test Report <span style="color: green;">✔</span>	
			2.4 GHz Radiofrequency Emissions in the EU <span style="color: green;">✔</span>	Test Report <span style="color: green;">✔</span>	
	Critical Restriction on Mercury in Batteries <span style="color: green;">✔</span>	Mercury Test Report <span style="color: green;">✔</span>			



# A Question!

Who would you bring to the Product Compliance Module introduction?

1. Compliance team members
2. Quality team members
3. Product team members
4. Sales team
5. Engineering team
6. All of the above





# Can PCM help with?

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A laptop is shown from a front-facing perspective, centered on the page. The screen is dark gray and displays the text 'Can I sell Product X into a new Market?' in white, bold, sans-serif font. The text is arranged in three lines: 'Can I sell' on the top line, 'Product X' on the middle line, and 'into a new Market?' on the bottom line. The laptop has a black bezel and a silver base.

**Can I sell  
Product X  
into a new Market?**

# Can I sell Product X in Market Y? - Achieving Compliance

Product Model	Attribute(s)	Market(s)	Requirements <i>Example Data</i>	Evidences <i>Example Data</i>	Status
 <p>Wireless Headphones</p>	<u>Bluetooth</u>	<p>EU</p> 	Product shall have valid CE marking <input checked="" type="checkbox"/>	CE Declaration <input checked="" type="checkbox"/>	
	<u>Data Storage</u>		Product shall be manufactured using Quality Management System <input checked="" type="checkbox"/>	Certificate of Registration <input checked="" type="checkbox"/>	
	<u>Electromagnetic Compatibility</u>		Product shall be compliant to EMC <input checked="" type="checkbox"/>	Declaration of Conformity for EMC <input checked="" type="checkbox"/>	
	<u>Lithium Battery</u>		Product shall have instructions for user statement <input checked="" type="checkbox"/>	User Manual English <input checked="" type="checkbox"/>	
	<u>Low Voltage</u>		Product shall be constructed to comply with product safety standard <input checked="" type="checkbox"/>	Safety File E345343 <input checked="" type="checkbox"/>	
		Lead restriction in EEE subject to the RoHS Directive <input checked="" type="checkbox"/>	Lead Restriction Test Report <input checked="" type="checkbox"/>		
		2.4 GHz Radiofrequency Emissions in the EU <input checked="" type="checkbox"/>	Test Report <input checked="" type="checkbox"/>		
	Chemical Restriction on Mercury in Batteries <input checked="" type="checkbox"/>	Mercury Test Report <input checked="" type="checkbox"/>			
		<p>UK</p> 			

# A Question!

Do you see our new Product Compliance Module adding value?



How do I Demonstrate "Proof" of Compliance?

1. Definitely



What evidence am I required to have?

2. Maybe



Where do these requirements come from?

3. Not my area



**Answering specific queries**

# Thank You

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Questions ?

Watch out for an invite for a 1-1 walkthrough - and make C2P's Product Compliance Module work for you!



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