

Webinar

# The Challenges of Staying Ahead of Regulatory Changes

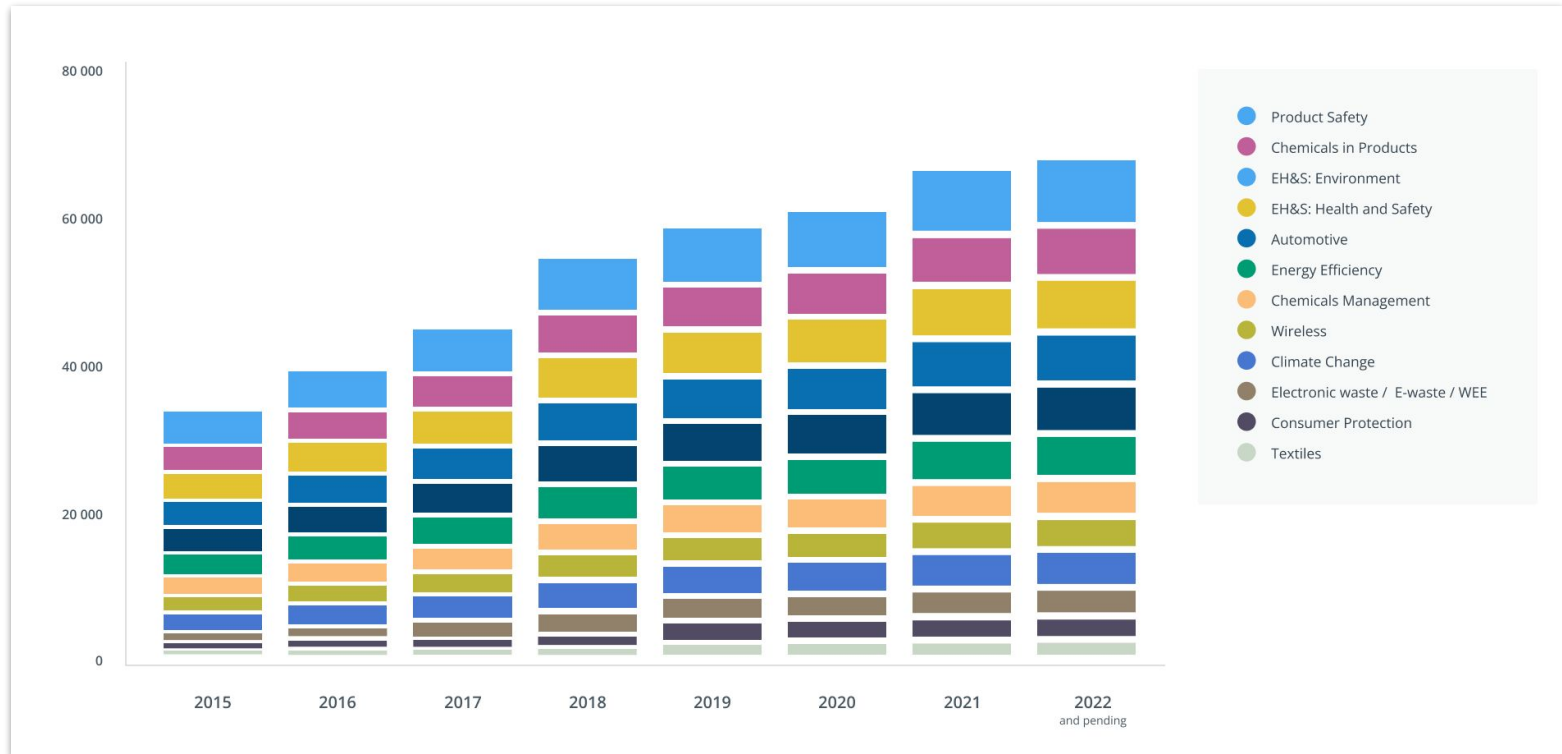


**Trish Butler**  
**CMO**  
Compliance & Risks



**Meg O' Keeffe**  
**Product Manager**  
Compliance & Risks

# 60% Growth in Regulations in the past 5 years



# Times have changed...

“20 years ago it was so much easier with a few regulations & requirements.

Managing a regulations landscape that is rapidly developing now is very challenging especially with cyber security becoming so important.”



# We have a Big Challenge on our Hands...

“We need a single source of truth & we are trying to piece regulations & standards.

We are working with lots of data silos.

We need to look for compliance from end to end for all pieces of the puzzle in one place”



# Language Barriers impact the stretched compliance team...

“The language barrier is our biggest challenge - I can read and understand English but any other language isn't possible.

It's a major issue we face in non English speaking countries.”



# Product Compliance & Market Access Challenges

1. Regulatory Overload
2. Forward Planning & Risk Management
3. Communicating & Managing Change
4. Contextual Linking of Product Standards & Regulations
5. Data Silos & Manual Processes



# Trying to Keep on Top of it All..



REACH COMPLIANCE

ICA INTERNATIONAL COMPLIANCE ASSOCIATION

Industry Associations

ICPA International Compliance Professionals Association

RoHS



Google Alerts



Events & Trade Shows

Compliance EXPO 2022


Joe Bloggs



Paperwork & file sharing



Consulting & Legal Services



Webinar

MAILING LIST

Whitepaper

# True Cost of Manual Compliance Processes

The true cost is more than just fines & penalties..

- Manually checking thousands of products worldwide
- Large, unmanageable spreadsheets to keep track of changes
- Disjointed processes & data siloes with 'dumb' documents
- Redesigning and retesting products
- Stop-ship in the field and rework on the production line







Enterprise Technology



Regulatory Content

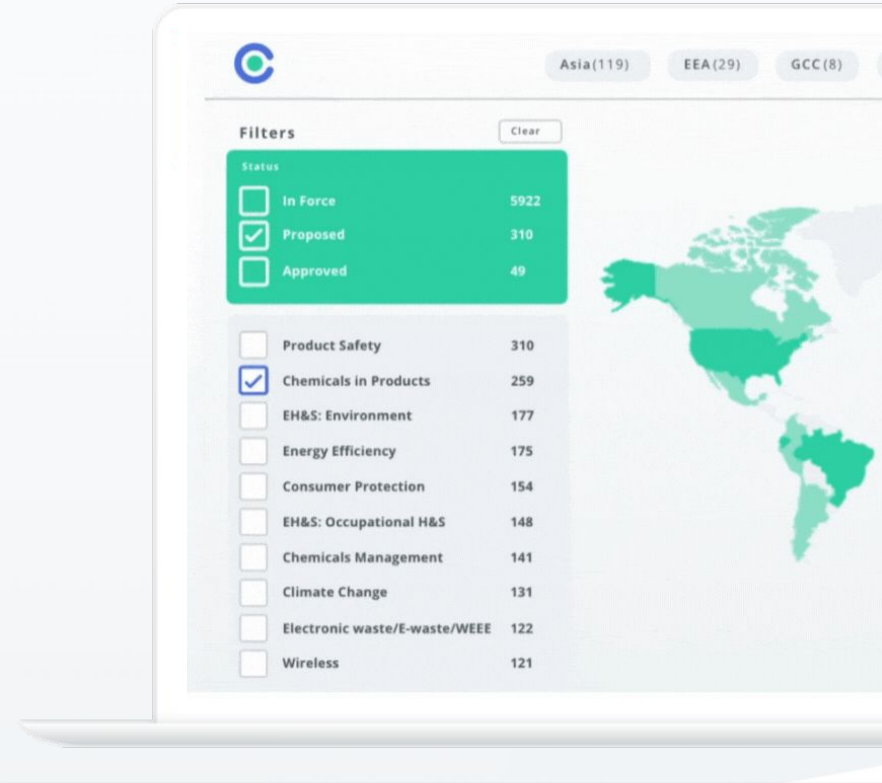


Our Expertise

# A Holistic Market Access Solution...

# Manage everything in One Place...

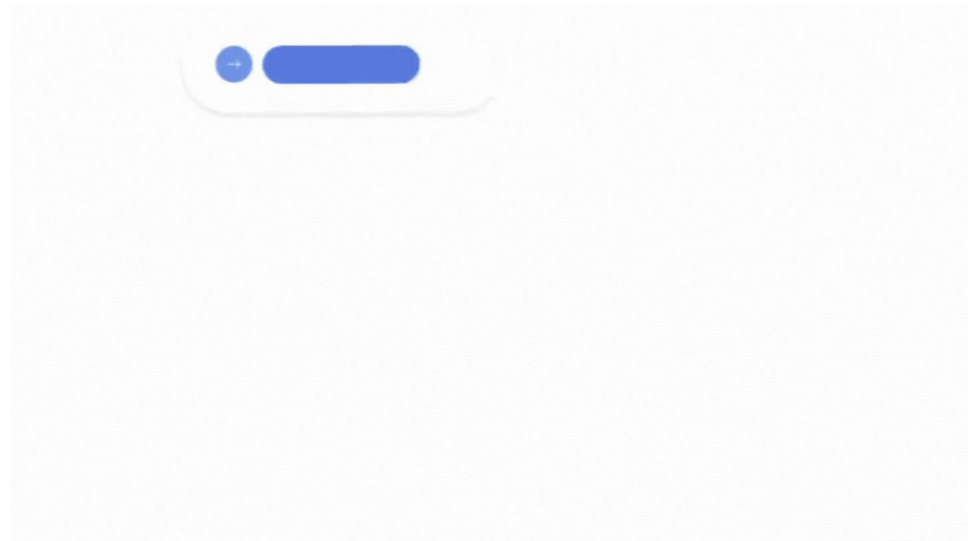
- **Design & Build** new products **with confidence**
- Continually **monitor reg changes** & keep ahead of **proposed changes before they happen**
- Keep all **compliance evidence up to date** & live linked back to their Regs, Standards & Requirements



## 2. Regulatory Content for the Full Product Lifecycle

Comprehensive global coverage of Regulations & Standards from raw materials through to end of life.

- All topics updated on a daily basis
- Compliance news & alerts, requirements types, topics, materials & substances, products covered, key dates, deadlines, exceptions & exemptions
- Commentary from regional experts in the Americas, EMEA & Asia



INDUSTRY COVERAGE

20+

Industries Covered

195

Countries Covered

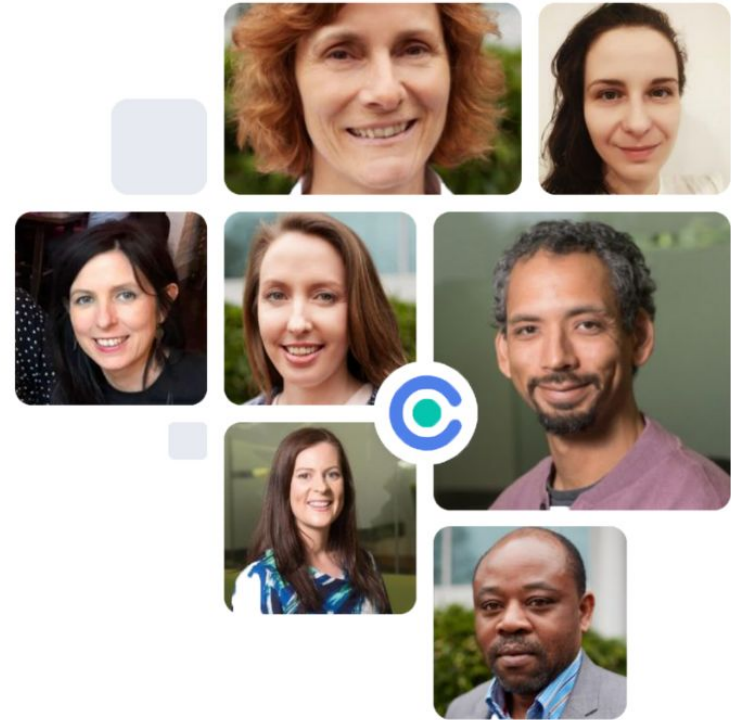
70,000+

Sources in C2P

# Subject Matter Regulatory Expertise

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Ask the Experts  
at the click of a  
button...





Regulations &  
Standards  
Management  
with C2P

# Why should Regulations & Standards be contextually linked?

Standards & Regulations are **closely related** and organizations need to manage both to ensure uninterrupted market access.

- Historically kept in **siloed data applications**
- No indication of whether you can use a standard to comply with a regulation
- No easy way to navigate between them

This setup has made managing the impact of Regulations & Standards changing on products and markets exceptionally difficult.



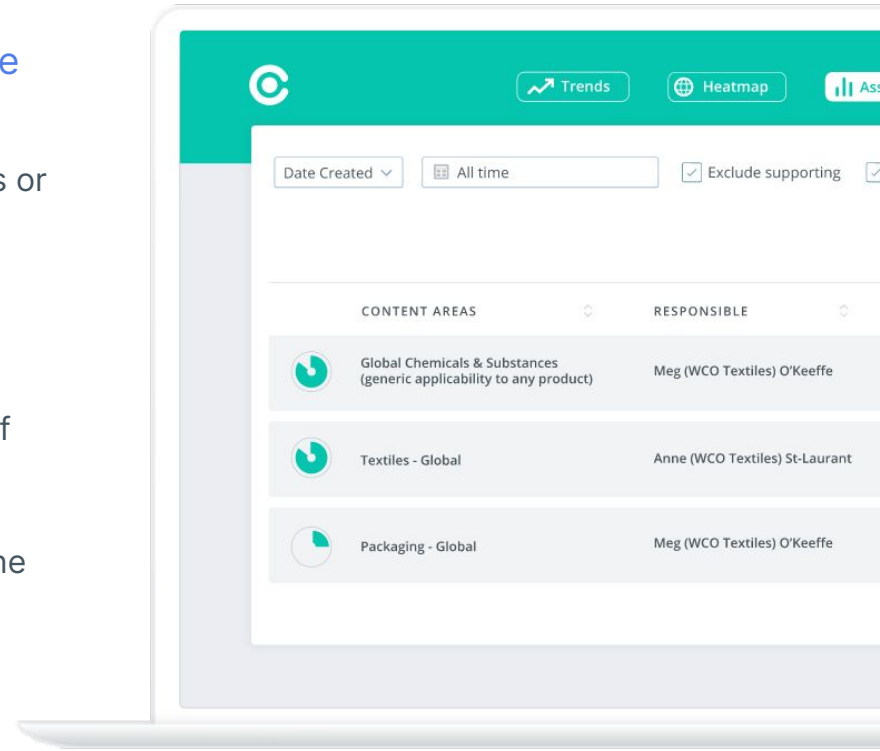
# C2P Regulations & Standards Management Solution

## The world's most comprehensive [Regulatory Database](#)

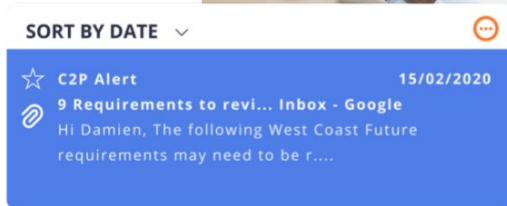
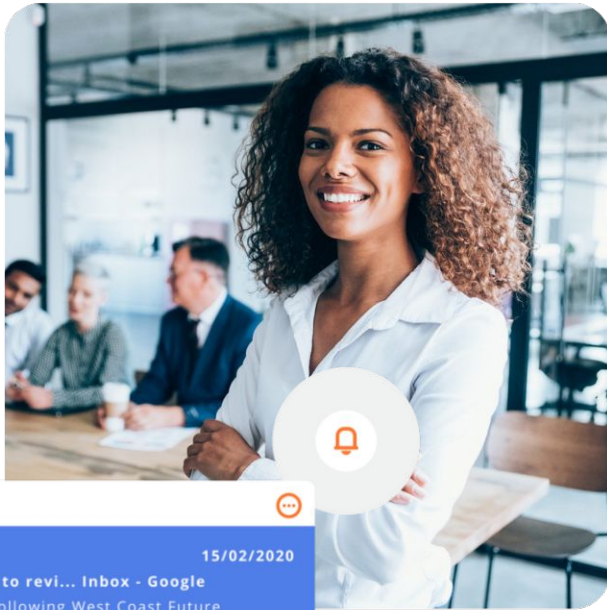
- Access to 70,000+ product Regulations & Standards
- Generate regulatory reports impacting specific products or markets in a few clicks

## Data Visualization & Insights

- Dashboards on progress, heat-maps covering impact of changed regulation, and trending charts showing the regulation growth affecting your products
- Keep your organization up to date on progress, show the business the volume and risk of changing regulations



# C2P Regulations & Standards Management Solution



## Customized **Daily Alerts**

- Tailored to your Products & Markets, covering proposed, new and changed regulation
- Early warning, no surprises, saving time and costs from missed obligations

## Probability **Analysis**

- AI powered algorithm predicting the likelihood of proposed regulations to be enacted (96% accuracy)
- Getting ahead of the game, begin implementing changes early, before a regulation is approved, reducing costs and lead times



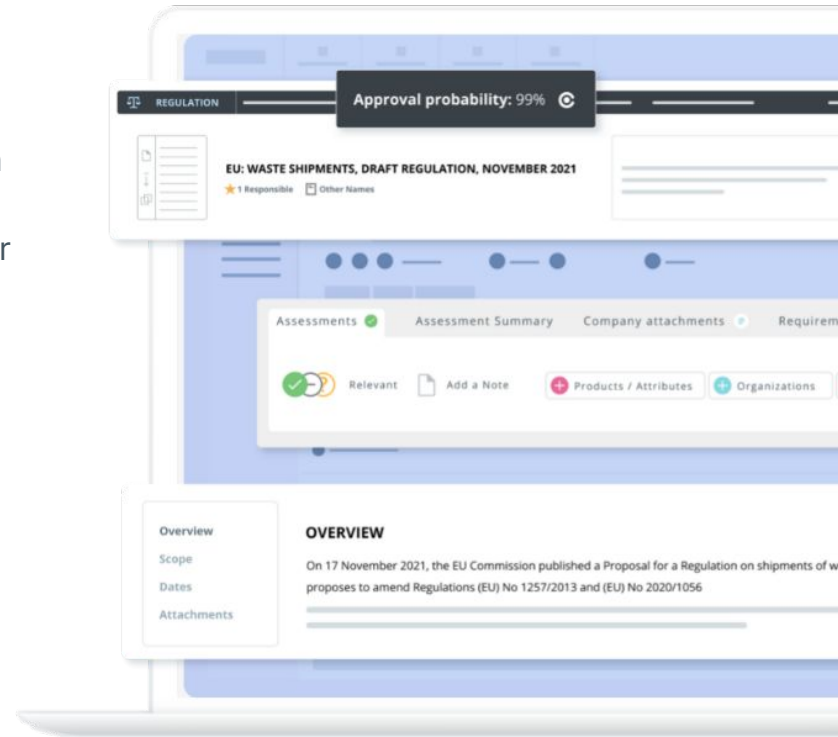
# C2P Regulations & Standards Management Solution

## Ask our Experts

- In platform access to our expert regulatory compliance team, available to answer your questions on regulations, including purpose, applicability, products in scope, or reach out to the regulator on your behalf
- Save time for your team in researching, get the right answer first time

## Productivity Tools

- Built in tools to help your team manage a changed regulation from alert right through to recording impact and task management throughout the organization
- Corporate memory – never lose sight of decisions, your whole team working in one place



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weber

FOXGUARD  
SOLUTIONS.

Miele

Kodak

TESLA

SAMSUNG

FUJITSU

BOSE

“C2P cuts through mountains of regulations to ensure we get the most relevant information we need to do our jobs. With more capability and flexibility in managing regulatory compliance, C2P simplifies our processes tremendously.”

**Ian Barford**  
Senior HSE Manager, Kodak



**Kodak**

# Happy Customers



“Enhanced communication and collaboration within C2P gives greater transparency for all users, and results in reduced product-to-market timelines for Miele”

**Sebastian Wegener**

Officer for Sustainability Management,  
Miele

The Miele logo, consisting of the word "Miele" in white serif font on a dark red rectangular background, enclosed in a white rounded square border.

**Miele**



Questions?